



# Network System Architects

Engineering Solutions For Business Problems

## **Network System Architects, Inc. (NSAi)**

### **Capabilities Briefing**

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<http://www.nsai.net/>



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## *Who We Are*

- Founded 1998
- Professional services firm
- Organic growth
- Highly experienced, trained, and certified team
- Twenty employees
- Synergistic technical and business excellence focused to maximize business value



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## *Our Philosophy*

- Measure success by how well our solution meets client business objectives
- Establish long-term partnerships with clients
  - Develop intimate knowledge of client business
  - Leverage internal technical resources to maximize ROI
- Utilize our client-centric culture to grow beyond traditional vendor relationships



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## *Culture of Growth: The Values*

- Best of Breed / Top talent recruiting model
- Client focused
- Open communication
- Win-Win partnerships with clients and vendors
- Team oriented
- Focus on professional development and growth



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## *The NSAi Difference: Our People*

- Strategic understanding of business issues
  - Business veterans with years of corporate experience
  - Professionals blend innovative technology with industry wisdom
  - Seamless extension of your organization
- Seasoned technical professionals
  - Senior, certified engineers and professionals
  - A focus on training for new and evolving technologies



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## *Market Focus*

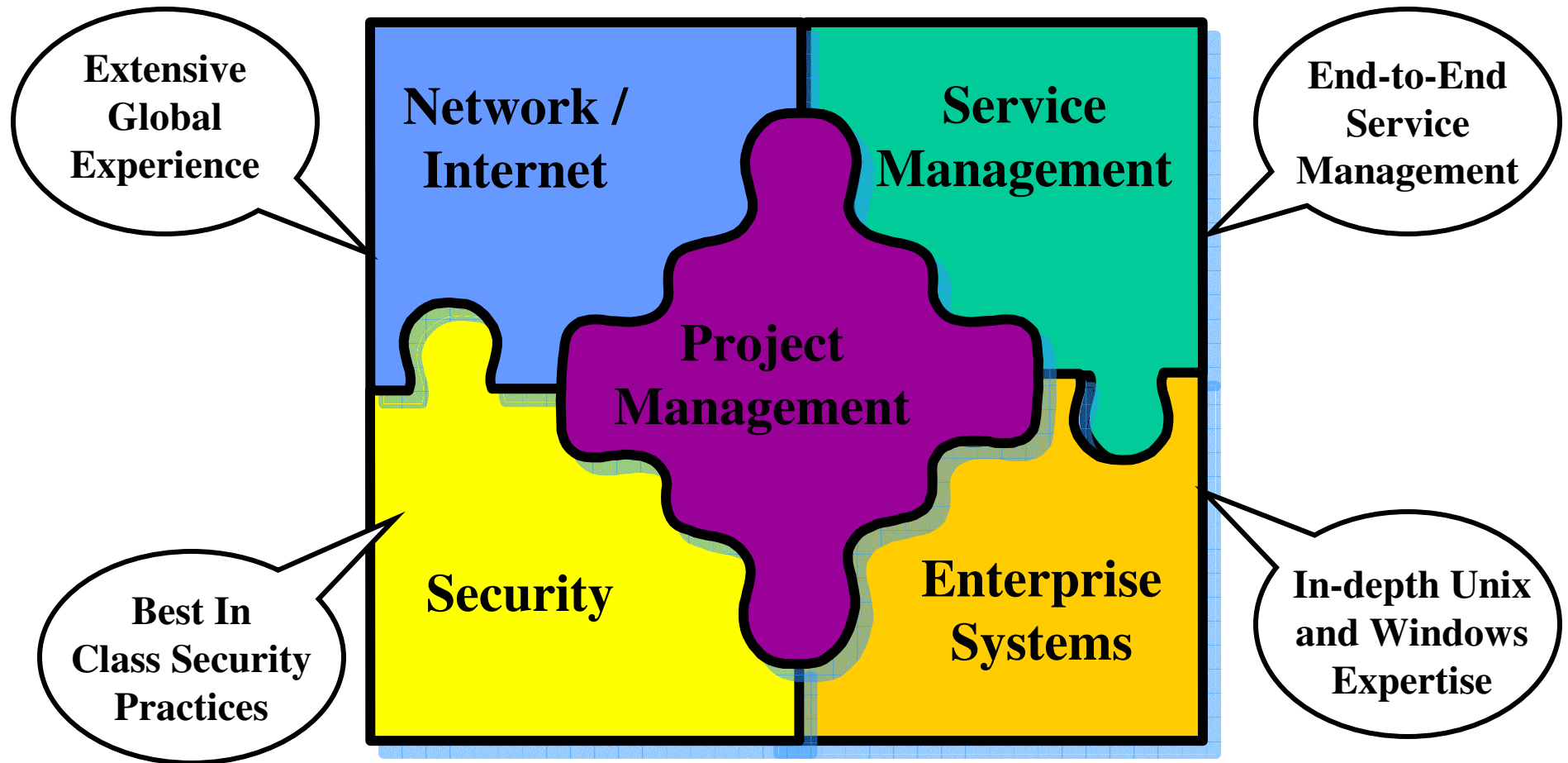
- **Enterprise Market Solutions**
  - Large accounts - Global 2000, state and local government
- **Focus on:**
  - Project consulting, strategic staffing and outsourcing
  - Strategy of adding value through core competencies
  - Relationship-based business development versus hard selling
  - Becoming a key factor in clients' future successes
- **Benefits to Clients:**
  - Measurable results to client's business needs – SLA metrics
  - Worry free support
  - Strong project communications and best practices documentation



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## *NSAI Practice Areas*





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## *Infrastructure Architecture, Engineering and Implementation*

**Network /  
Internet**

- Certified Sun, HP, IBM, Microsoft and Novell experts
- Design-and implement reliable, scalable networks and systems
- Enterprise level experience

*NSAi has built and supported networks spanning nine countries –  
United States, The Netherlands, France, Sweden, Poland  
Australia, New Zealand, Chile, and Great Britain.*

**Enterprise  
Systems**



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## *Network, System, Application and Service Level Monitoring and Management*

- End-to-End service management
- Event correlation and diagnosis
- Monitoring and reporting to single console (Manager of Managers)
- Integration to existing systems
- Measurement focused on SLA attainment
- Drive operational efficiency gains to the enterprise
- Improve end-user experience



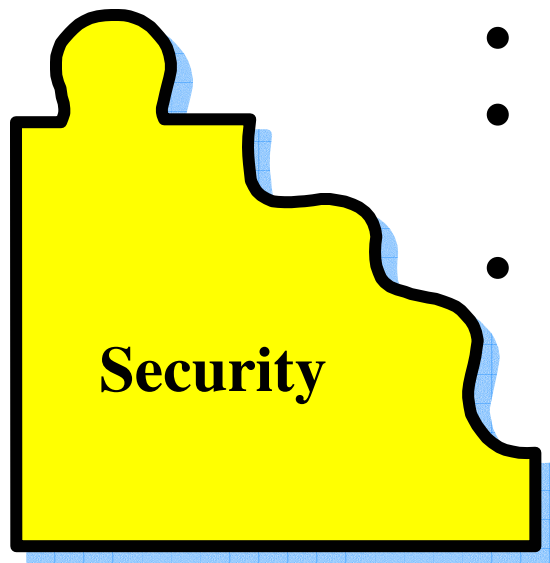


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## *Security Posture, Audits and Enhancements*

- Policy review and development
- Secure network architecture review
- Security audits and penetration tests
- Secure application and source code review
- Physical security assessments
- Technical Surveillance Counter Measures (TSCM)
- Implement management and monitoring controls



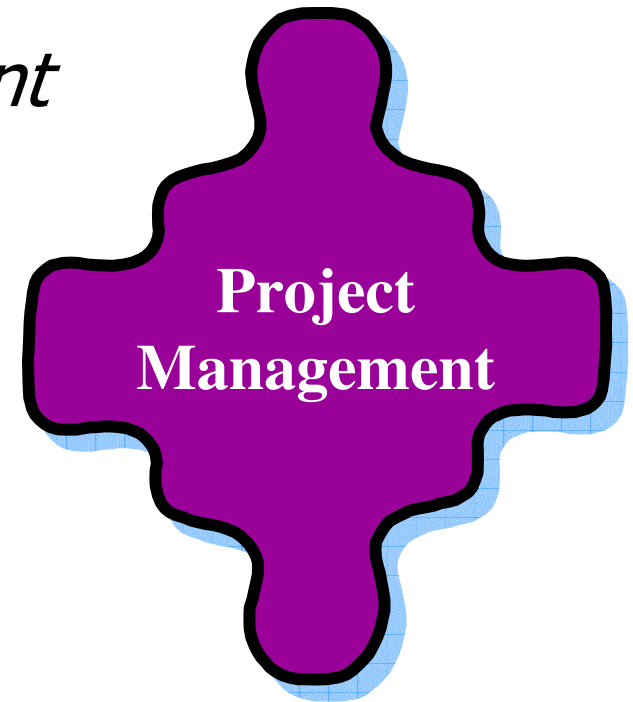


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## *Project Management*

- Project Management is the key to client satisfaction
  - Deliver on-time, on-budget, on-strategy solutions to maximize your ROI
  - Proactive communications, focused scope
  - Delineate expectations, metrics
  - Acceptance Criteria/Change Management Process
- Highly experienced PM's (PMI trained / PMP Certified)



*Focused on Managing Projects: Not just Monitoring Projects*

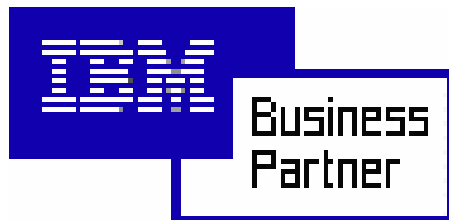
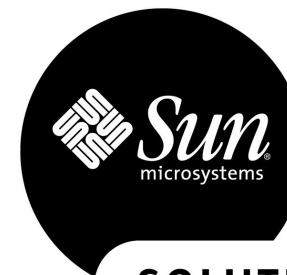


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## *Partner Alliance Strategies*

- Collaborative Engagements
- Engage early with clients
- Build strong and trusted relationships
- Capitalize on partner synergies
- Establish open lines of communication
- Create win-win relationships with client



**SOLUTION  
PROVIDER**



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## Client Success Stories



chello Broadband: Designed and implemented network and data centers across four continents.



Qwest: Designed and implemented systems management solutions.



Agilent: Outsourcing project; Utility pricing engagement manage connectivity for all Agilent Global business partners.



British Telecom: Designed extremely scalable broadband ISP infrastructure.



Centura Health: Designed and implemented network and systems management solutions.



Colorado Springs Utilities  
It's how we're all connected.





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*For More Information*

Visit our web site: <http://www.nsai.net>

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